Curriculum Vitae / Professional Profile

Brenda Avilla-Kintz, Broker Associate, CDRE®, CPRES® Divorce and Probate Real Estate Specialist, SF Bay Area/Silicon Valley Realty One Group American | DRE: 01818076 408-828-2020

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Brenda Avilla-Kintz has been a top real estate salesperson since 2007, representing hundreds of clients in buying and selling their family homes. Through this process, she has developed a specific focus on serving clients in conflict and assisting family law and estate attorneys. She has pursued training in collaboration and mediation. She has extensive training in divorce real estate, trust, and probate, and is equipped to support in client cases of all conflict levels.

Professional Memberships Held:

NAR	National Association of Realtors	IACP	International Association of Collaborative
CAR	California Association of Realtors		Practice
SCCAOF	R Santa Clara County Association of Realtors		
SILVAR	Silicon Valley Association of Realtors	CPSV	Collaborative Practice of Silicon Valley
BayEast	Bay East Association of Realtors		·

National Association and California Association of Realtors Designations & Certifications:

ABR ®	Accredited Buyer Representative	GRI®	Graduate Realtor Institute
BPOR ®	Broker Price Opinion Resource	MRP ®	Military Relocation Professional
CIPS ®	Certified International Property Specialist	SFR ®	Short Sale Foreclosure Resource
CRS ®	Certified Residential Specialist*	SRES ®	Seniors Real Estate Specialist
EPro ®	Internet Marketing Professional	SRS ®	Seller Resource Specialist
FTBS ®	First Time Buyer Specialist		•

Divorce and Probate Certifications Held:

CDRE Certified Divorce Real Estate Expert

The Ilumni Institute, Master Course Graduate 2020

- The Anatomy of Divorce
- The Landscape of Divorce Finance
- Introduction to Divorce Court
- The Ethics of Certified Divorce Real Estate Experts
- The Psychology of Neutrality, Bias, and Communication in Conflict
- How to Sell a House in Conflict
- CDRE Fair Market Valuations

REDS Real Estate Divorce Specialist

- Anatomy of a Divorce by Gregg Greenstein, JD of Frascona, Joiner, Goodman & Greenstein, P.C
- Working with Divorcing Clients by Carol Ann Wilson, CFP, CFDP

RCS-D Real Estate Collaborative Specialist (Divorce)

Training from law professor, Kelly E. Murray, JD, Sum Cum Laude Stanford graduate, to council couples who are considering divorce about pre- and post-divorce options pertaining to

real estate and financing. More options are available, and pitfalls can be avoided if advice is given prior to divorce settlement.

CPRES Certified Probate Real Estate Specialist - Training and ongoing support in the area of Inherited property sales, especially those in various stages of Probate.

<u>Additional Information Regarding Designations and Certifications:</u>

- **CDPE** Certified Distressed Property Expert Trained to educate home owners that are facing potential foreclosure or who may be having difficulty affording their mortgage about available options, strategies, and consequences of each option. Early discussion is best, as more options are available before payments have been missed.
- CRS Certified Residential Specialist Awarded by the National Association of Realtors and considered by most industry professionals to be the highest Realtor designation that can be achieved by a Realtor. Achieved through demonstrated competency, volume of transactions completed, and advanced course work in residential real estate. Ongoing continuing education is required to maintain his designation.
- **DRS Agent** Doctor Resource Specialist Certification of commitment to understand and serve the specialized real estate and lending needs of physicians and medical students.
- **GRI** Graduate Realtor Institute Completion of a year-long program of advanced Realtor course work.
- **SFR** Short Sale Foreclosure Resource Designation from National Association of Realtors indicating training received in Short Sales and Foreclosures
- SRES Senior Real Estate Specialist Received specialized education to help those 50+ through lifestyle transitions involving relocation, refinancing, or selling the family home. Knowledge in areas including Active adult, Gated 55+ communities, assisted living, Prop 60/90, aging in place, reverse mortgage purchases, etc.
- SRS Seller Resource Specialist Completion of education and proven record of working specifically with assisting property owners through the listing process, resulting in successful sales.

Professional History:

2019 to present	Broker Associate
2007 to present	Full time Realtor serving the SF Bay Area

(currently with Realty One Group American)

1994–2006 Career in electronics tech industry

(positions held as Equipment Maintenance Technician, and Electrical Engineer)

Community Involvement:

2018 to Present	Contributing instructor for 8-hour home buyer HUD classes for Echo Housing
2015 -2016	Volunteer for Pro-Tem Collaborative team probate mediations at Superior Court of California, Santa Clara County
2009-2015	Contributing instructor for 8-hour home buyer HUD classes for Neighborhood Housing Services of Silicon Valley
2010-2011	Volunteer Counselor, City of San Jose Foreclosure Help Center (commendation received from the City of San Jose)
2008-2010	Committee member, Santa Clara County Association of Realtors Housing Opportunities Committee